

# What If Your Infrastructure Could Scale with You?

When looking to scale infrastructure and add the agility of cloud applications, we advise you to take a holistic look at your business, technical and end-user needs, then consider the benefits of end-to-end cloud and colocation solutions.



## When to Consider Cloud or Colocation

### Common Business Issues

You need to scale your IT strategy to the size of your organization.

You need a smoother path in and out of the cloud, at your own pace.

You have stringent security and/or compliance requirements.

You lack the resources to manage infrastructure 24/7.

You need to evaluate data centers that run applications in the ecosystem you use with the compliances you need.

### Cloud and Colocation Benefits

Lower overhead costs by converting CapEx into OpEx

Well-positioned for multi-cloud or hybrid cloud models

Providers adhere to the strictest security and compliance standards

24x7x365 managed support

Data center analytics and virtual tours let you see your environment from your office

## Snapshot of a Few of Our Cloud & Colocation Partners



# Why Cloud & Colocation From Us Is Different

## Dedicated Cloud and Colo Expertise

When you partner with us, you add a team of specialized cloud and colocation engineers whose sole job is to find you the best possible provider.

## Dozens of Providers, Vetted in Minutes

Your engineers know the cloud and colocation spaces inside and out and can compare dozens of possible providers against your needs, including those ranked by Gartner as the most reputable on the market.

## Industry-Best Pricing

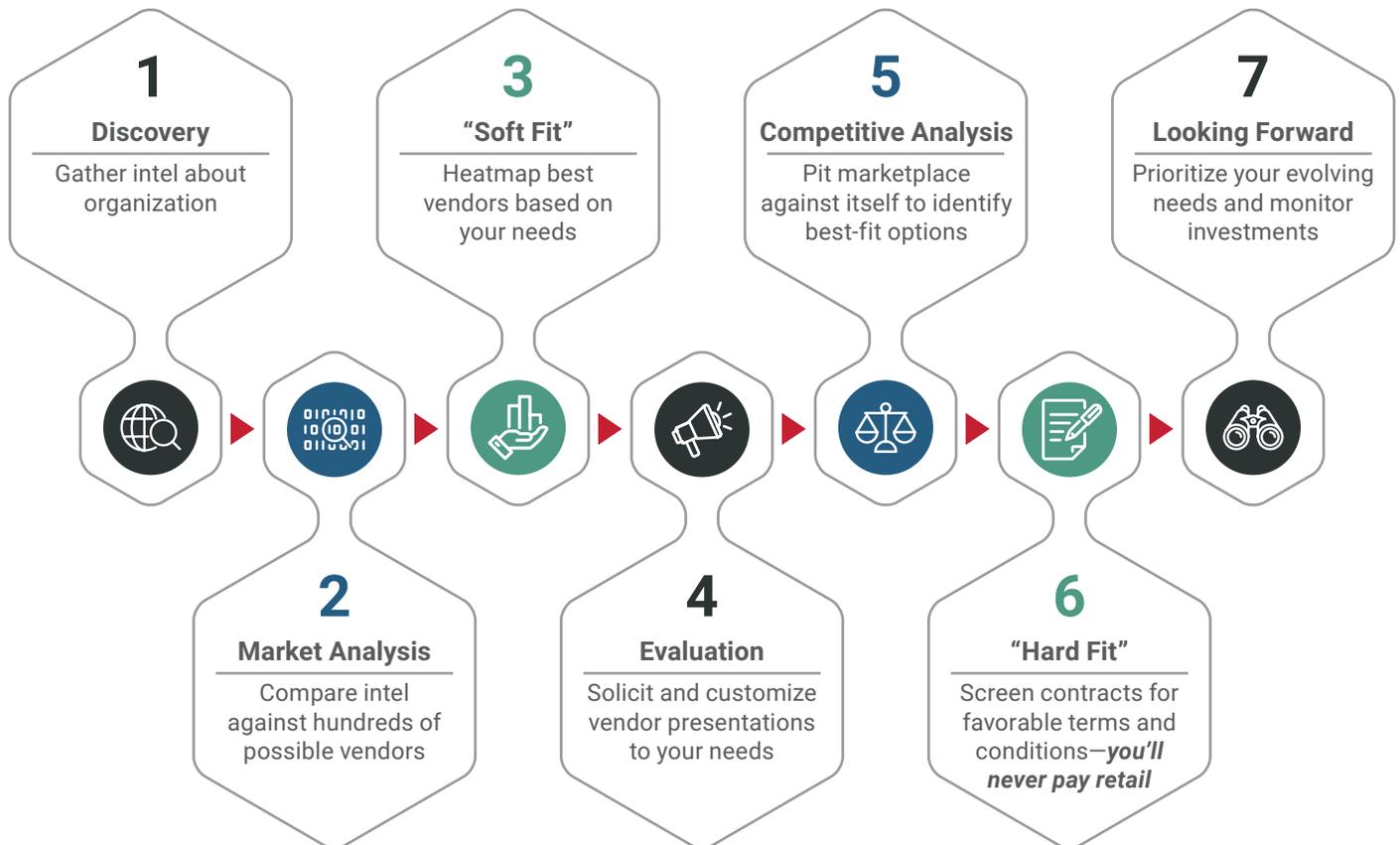
No matter which cloud or colocation service you choose, we *guarantee* that you'll get lower rates from us than you'd get by working directly with the carrier.

## Unmatched Support

Your cloud or colocation advisor works closely with your carrier during implementation and for the life of the relationship afterwards, saving you countless hours and headaches.

## How We Deliver

A Trusted Methodology Backed by Unmatched Insight



Receive Your Complimentary Audit

Let us evaluate your current services, and learn how you can **save as much as 40%** on cloud and colocation. **Call us today at (855) 520-4500.**